NATIONAL DAIRY MARKET NEWS AT A GLANCE

CME GROUP CASH MARKETS (5/17):

BUTTER: Grade AA closed at \$1.6150. The weekly average for Grade AA is \$1.6015 (-.0265).

CHEESE: Barrels closed at \$1.7600 and 40# blocks at \$1.7700. The weekly average for barrels is \$1.7380 (+.0080) and blocks, \$1.7745 (-.0950).

BUTTER HIGHLIGHTS: Retail demand for butter is slow to restart in some areas. Some grocery and convenience stores are running ads to help push print butter into consumers' hands. Sale prices on 1 pound packages range from \$1.79 to \$3.91 throughout the country. Orders from food service firms catering to education institution accounts are transitioning toward lighter summer ordering patterns. Butter production is seasonally active, but competition for cream is emerging strongly from frozen dessert/ice cream manufacturers. Trading at the CME was intermittent from day to day, totaling 7 cars for the week. Grade AA butter prices at the CME Group site declined early in the week, then rebounded from Wednesday to Friday to post a net one-half cent weekly price increase.

CHEESE HIGHLIGHTS: Cheese prices were mixed again this week. The price differential between blocks and barrels returned to a more typical spread after weeks of widely divergent prices. Block prices had traded at as much as 23 cents higher than barrel prices. Export demand for blocks had helped push prices higher while barrels faced lower demand. A combination of lower export demand and anticipated increasing production for the near term brought block prices back in line with the more typical difference between blocks and barrels. Cheese plants are running busy schedules as milk supplies are available for Class III manufacturing. Cheese inventories are above year ago levels, but are not considered burdensome. Export interest continues to clear some volumes, but has slowed against higher prices. Retail demand is moderate as consumers look for specials to make extra purchases. Process cheese demand is reported to be lighter as consumers wait for the grilling season to arrive. Spot trading at the CME Group this week was mixed, with barrels firming through the week and blocks showing weakness. Sales at the exchange were active as buyers and sellers looked to take advantage of price movement.

FLUID MILK: Milk production levels around the country are trending both higher and lower. Southern regions are mostly past their peak production, while many Northern areas are trending towards their

Spring flush. Increases in Class I demand in Florida have reduced shipments of milk out of the region. North Central areas of the country are experiencing a later than typical flush and are still building supplies. The Southwest and California report mostly steady production. Weather conditions across the country have been favorable to increased cow comfort levels. Processing plants around the country are busy manufacturing various dairy products. Class I demand is slowing as more schools are ending their Spring terms. Cream multiples are mostly steady with some discounting for out of region sales. Class II demand is increasing, albeit slower than expected, as warmer weather has been slow to arrive in parts of the country.

DRY PRODUCTS: Low/medium heat nonfat dry milk prices are lower. Market participants report buyers are becoming increasingly price sensitive. Many buyers have coverage for immediate needs and are willing to be patient on additional orders. NDM production levels are mixed, depending on available milk supplies. Manufacturers are content in most cases to build inventory for future needs. Increasing production of SMP for export markets have added to some uncertainty over NDM supplies. High heat NDM prices are mixed with manufacturers concentrating on low/medium heat production. Dry buttermilk prices are mostly steady to higher with a firm undertone. Increased demand for condensed buttermilk into Class II facilities has slowed production of dry buttermilk. Dry whey prices and the market undertone are uneven. Export demand is variable and some prices for that market segment have firmed. Whey supplies are in balance for demand with product available from both manufacturers and brokers. Whey protein concentrate 34% prices are higher. Blenders are noting the lower price advantage for WPC34% as a source of protein than some alternatives. Lactose prices are steady. Demand is uneven with variable prices depending on quality and mesh size. Casein prices are firm with concerns over future availability being expressed.

ORGANIC DAIRY MARKET NEWS (DMN): The national weighted average advertised price of organic milk half gallons, \$3.56, is 3 cents lower than two weeks ago. The price range is \$2.79 to \$4.69. One year ago the average price was \$3.38. The organic-conventional half gallon price spread is \$2.68, compared to \$1.38 two weeks ago. The national weighted average conventional milk price for

CONTINUED ON PAGE 1A

*****SPECIALS THIS ISSUE*****

ORGANIC DAIRY MARKET NEWS (PAGES 8-8A) DAIRY FUTURES (PAGE 9) MAY MILK SUPPLY AND DEMAND ESTIMATES (PAGES 10-11) FEBRUARY MAILBOX MILK PRICES (PAGE 11) DAIRY GRAPHS (PAGE G1) RETAIL DAIRY MARKET REPORT (ATTACHED)

CME GROUP CASH TRADING								
COMMODITY	MONDAY MAY 13	TUESDAY MAY 14	WEDNESDAY MAY 15	THURSDAY MAY 16	FRIDAY MAY 17	::	WEEKLY CHANGE*	WEEKLY AVERAGE#
CHEESE BARRELS	\$1.7225 (N.C.)	\$1.7250 (+.0025)	\$1.7300 (+.0050)	\$1.7525 (+.0225)	\$1.7600 (+.0075)		(+.0375)	\$1.7380 (+.0080)
40# BLOCKS	\$1.8025 (0425)	\$1.7800 (0225)	\$1.7550 (0250)	\$1.7650 (+.0100)		::	(0750)	\$1.7745 (0950)
NONFAT DRY MI EXTRA GRADE	LK \$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.7000 (N.C.)	::	(N.C.)	\$1.7000 (N.C.)
GRADE A	\$1.7000 (N.C.)	\$1.7000 (N.C.)	\$1.6800 (0200)	\$1.6800 (N.C.)	\$1.6800 (N.C.)	::	(0200)	\$1.6880 (0275)
BUTTER GRADE AA	\$1.6100 (N.C.)	\$1.5875 (0225)	\$1.5950 (+.0075)	\$1.6000 (+.0050)	\$1.6150 (+.0150)		(+.0050)	\$1.6015 (0265)

NATIONAL DAIRY MARKET NEWS AT A GLANCE

CONTINUED FROM PAGE 1

half gallons, \$0.88, was down \$1.33 from two weeks ago. There was very limited featuring of this commodity category, only appearing in 64 ads, compared to 2,033 ads two weeks ago. The spread is the highest this year. About 46% of organic yogurt ads are for Greek yogurt in 4-6 ounce containers, with a weighted average advertised price of \$1.00, unchanged from last year's average price. About 29% of organic yogurt ads are for 4-6 ounce containers, with a weighted average advertised price of \$1.00. Last year the average price was \$.74. Organic yogurt in 32 ounce containers accounts for 25% of ads, with an average price of \$3.00. Last year the average price was \$2.79. Weather conditions in the Northeast region of the nation have been conducive for fieldwork activities. Corn, for silage, plantings in New England are 40% completed and significantly ahead of the 5 year average of 15%. New York's corn planting is 42% completed and also ahead of the 5 year average of 34%. Pennsylvania has 48% of the corn planted, just above the 5 year average of 45%. A majority of pastures in the Northeast region are rated as either good or excellent.

NATIONAL DAIRY RETAIL REPORT (DMN): Butter prices dropped 51 cents from two weeks ago with the national weighted average price at \$2.53 per 1# package. The average was 4 cents lower than a year ago. Butter ads were over double the level of two weeks ago. Greek yogurt in 4-6 ounce packs averaged \$1.00, up 2 cents from two weeks ago and up 1 cent from a year ago. Regular yogurt in 4-6 ounce packs, averaged 50 cents, up 2 cents from two weeks ago but down 5 cents from a year ago. The most advertised cheese category, 8 ounce shredded, had a weighted average advertised price of \$2.38, up 11 cents from two weeks ago and 13 cents more than one year ago. The price for 8 ounce blocks, at \$2.39, declined 5 cents from two weeks ago, but was 13 cents higher than a year ago. The ice cream national weighted average price is \$3.28 per 48-64 ounce packs, up 26 cents from 2 weeks ago and up 6 cents from a year ago.

INTERNATIONAL UPDATE (DMN): At the May 15th gDT session #92, average prices were lower for most commodities, with rennet casein being slightly higher. The all contracts price averages (US\$ per MT) and percent changes from the previous average are: anhydrous milk fat, \$4,598 -0.2%; butter, \$3,846 -12.4%; buttermilk powder, \$3,876 -5.1%; cheddar cheese, not traded; lactose, not traded; milk protein concentrate, not traded; rennet casein, \$10,105 +3.7%; skim milk powder, \$4,252 -2.8%; and whole milk powder, \$4,722 -1.7%.

MAY MILK SUPPLY AND DEMAND ESTIMATES (WAOB): Milk production for 2014 is forecast higher as lower feed costs and relatively strong milk prices are expected to support production. Commercial exports are forecast higher on robust international demand. Imports will be lower on greater domestic supplies. With higher domestic production, cheese, butter, and whey prices are forecast lower than last year, while nonfat dry milk (NDM) is higher largely on continued strength in international demand. Both Class III and Class IV prices are forecast lower. In the case of Class IV, lower forecast butter prices more than offset higher NDM prices. The all milk price is forecast at \$18.85 to \$19.85 for 2014. Forecast milk production in 2013 is unchanged from last month. Imports are raised. Exports are higher as abundant U.S. supplies and competitive prices are expected to spur foreign demand. Cheese, butter, and NDM prices are raised from last month while whey is lower. The Class III price is lowered as lower whey prices more than offset greater cheese prices. Class IV is up reflecting higher prices for butter and NDM. The all milk price is forecast at \$19.50 to \$20.00.

FEBRUARY MAILBOX MILK PRICES (AMS & CFA): In February 2013, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.56, down \$0.62 from the January 2013 average, but up \$1.64 from the February 2012 average. The component tests of producer milk in February 2013 were: butterfat, 3.83%; protein, 3.15%; and other solids, 5.76%. On an individual reporting area basis, mailbox prices decreased in all Federal milk order reporting areas when compared to the previous month. Mailbox prices in February 2013 ranged from \$22.60 in Florida to \$17.67 in New Mexico.

MONDAY, MAY 13, 2013

CME GROUP

```
CHEESE -- SALES: 2 CARS BARRELS @ $1.7225; 3 CARS 40# BLOCKS @ $1.8000; LAST BID UNFILLED: 2 CARS 40# BLOCKS @ $1.8025; LAST OFFER UNCOVERED: NONE NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE A @ $1.7000

BUTTER -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ $1.6000; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ $1.6100

TUESDAY, MAY 14, 2013

CHEESE -- SALES: 8 CARS BARRELS: 7 @ $1.7225, 1 @ $1.7225, 1 @ $1.7250; 6 CARS 40# BLOCKS: 5 @ $1.7900, 1 @ $1.7800; LAST BID UNFILLED: 2 CARS BARRELS @ $1.7225;
LAST OFFER UNCOVERED: NONE

NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE A @ $1.7000

BUTTER -- SALES: 1 CAR GRADE AA @ $1.5875; LAST BID UNFILLED: 1 CAR GRADE AA @ $1.5825; LAST OFFER UNCOVERED: 2 CARS GRADE AA @ $1.6100

WEDNESDAY, MAY 15, 2013

CHEESE -- SALES: 12 CARS BARRELS: 1 @ $1.7275, 9 @ $1.7250, 2 @ $1.7300; 4 CARS 40# BLOCKS: 1 @ $1.7700, 3 @ $1.7550; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
```

```
THURSDAY, MAY 16, 2013

CHEESE -- SALES: 3 CARS BARRELS: 1 @ $1.7350, 2 @ $1.7525; 6 CARS 40# BLOCKS: 2 @ $1.7550, 2 @ $1.7600, 2 @ $1.7650; LAST BID UNFILLED: 4 CARS BARRELS @ $1.7525; 2 CARS 40# BLOCKS @ $1.7650; LAST OFFER UNCOVERED: NONE

NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 2 CARS GRADE A @ $1.6500; LAST OFFER UNCOVERED: NONE

BUTTER -- SALES: 3 CARS GRADE AA @ $1.6000; LAST BID UNFILLED: 3 CARS GRADE AA @ $1.6000; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ $1.6050
```

NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ \$1.6800; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.6900

- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.5950; LAST OFFER UNCOVERED: NONE

FRIDAY, MAY 17, 2013

CHEESE -- SALES: 2 CARS BARRELS @ \$1.7600; 4 CARS 40# BLOCKS @ \$1.7700; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.7800
NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
BUTTER -- SALES: 3 CARS GRADE AA: 1 @ \$1.6100, 2 @ \$1.6150; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.6100; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.6200

BUTTER MARKETS

NORTHEAST

The CME Group butter price declined \$0.0225 Tuesday and closed at \$1.5875. Butter prices have declined in 8 out of the last 9 sessions with Monday's steady market being the only exception. The net decline in the last 9 sessions has been \$0.1025. The last time the butter price increased was on April 18. Cream supplies remain heavy as milk production moves towards its seasonal peak. Demand for cream from ice cream plants remains weak as cool spring weather limits ice cream sales and production. Increased butter stocks, compared to a year ago, and active production schedules continue to weigh on the butter market. Domestic and export demand have weakened as numerous buyers wait for the market to settle out from its current downward trend. Current production is adding to bulk butter inventories. Current bulk butter prices for this week and are 4-10 cents over the market on the CME Group with various time frames and averages used. According to the National Dairy Retail Report, retail butter ads in the Northeast totaled 1,475, 29% of the total national ad count of 5,066, the second highest of any region. The weighted average price for a 1 lb. package of butter in the Northeast was \$2.76, 23 cents more than the national weighted average price, but 47 cents less than the previous reporting period.

CENTRAL

Current butterfat component values in farm milk intakes show seasonal declines are in progress, according to dairy processors. Spot loads of cream are available, but some butter manufacturers indicate Class II demand is usurping some of the cream loads they've received from regular sources in earlier weeks. Butter churning activity is stepping lower in the Central region in concert with cream availability. Bulk butter demand is lackluster, according to various manufacturers. Orders from food service account managers buying for educational institutions are cutting back sharply on new orders as schools transition to summer schedules over the next few weeks. A few convenience stores in the Central region are featuring butter at \$1.79 for 1 pound of quarters, to spark consumer interest before sweet corn season. According to GATS,

butter quota imports total .64 million pounds, a 130.8% increase from 1 year ago. January – April 2013 high tier imports total 3.2 million pounds, a 52.5% increase from one year ago. At the CME, butter trading managed the first daily gain in almost a full month by tacking on .75 cent on Wednesday. The previous uptick on CME butter trading occurred on April 18, 2013.

WEST

Western butter prices are weak as the market has moved lower for the previous three weeks. Heavy butter production schedules have increased inventories this spring and buyers that had been content to wait for more favorable prices are showing increased interest in securing additional supplies. Domestic sales to retail and club store accounts are showing increased demand for print butter. Export demand is reduced as international prices have moderated. Advertised U.S. butter prices from the National Dairy Retail Report were sharply lower (51 cents) compared to two weeks ago. Nationally, butter showed a weighted average price of \$2.53 per pound compared to \$3.04 two weeks ago and \$2.57 a year ago. Nationally, featuring of butter ads this week was more than doubled from the same period two weeks ago. In lighter featuring for the region, Western advertised prices ranged from \$1.88-2.00 per pound. Butter prices at the CME Group exchange on Wednesday are \$.0075 higher, closing at \$1.5950. The higher price is the first increase since mid-April. Sales of butter at the exchange are light with only one sale reported by midweek. Prices for bulk butter range from 3 cents under to 5 cents under the market, based on the CME with various time frames and averages used.

2013	3 U.S. Butter	Imports	(USDA-FAS)	
(Million Lb.)	왕	Change From	% of
		1	Year Ago	Yearly Quota
Apr Quota Imports Jan Apr.	0.64	+	130.8	4.2
High Tier Quota Imports	.23 3.17		204.2 52.5	N.A. 20.6

NATIONAL DAIRY PRODUCTS SALES REPORT

U.S. AVERAGES AND TOTAL POUND

WEEK ENDING May 11, 2013	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
	1.6782	1.8882	1.7419	0.5776	1.6396
	2,738,701	10.967.188	9.650.531	6.068.636	16.476.523

CHEESE MARKETS

NORTHEAST

Cheese prices on the CME Group were mixed Tuesday as barrels advanced \$0.0025 and closed at \$1.7250, while blocks declined \$0.0225 to close at \$1.7800. The spread between barrels and blocks, which was 13 cents last Tuesday, and is typically 3-4 cents, has narrowed to \$0.0550. This is the narrowest spread between barrels and blocks since April 3. Weekly average prices on the CME Group were mixed last week with barrels advancing and blocks declining. These changes caused wholesale prices for cheddar blocks and Muenster to decline \$0.0250, while Process 5# sliced cheese increased \$0.0450. Wholesale prices for Swiss cuts were unchanged. Manufacturing milk supplies going to cheese plants continue to be at increased volumes as milk production off the farm increases towards its seasonal peak. Current cheese production is adding to already expanded inventories. Domestic demand has declined as the cool spring, in many areas, has delayed the grilling season and softened retail sales. Export interest has also turned weak as numerous buyers have recently expanded supplies and are now waiting for the cheese market to settle out from its current downward trend. According to the National Dairy Retail Report, retail cheese ads for 8 oz. block cheese in the Northeast totaled 2,028, 33% of the total national ad count of 6,161 and was the highest ad count for any region. Retail cheese ads for 8 oz. shredded cheese in the Northeast totaled 2,243, 22% of the total national ad count of 10,358, and was the second highest ad count for any region. The weighted average price for 8 oz. cheese blocks in the Northeast was \$2.54, 15 cents higher than the national weighted average price and 2 cents more than the previous reporting period. The weighted average price for 8 oz. shredded cheese in the Northeast was \$2.45, 7 cents more than the national weighted average price, but 9 cents lower than the previous reporting period.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

 Cheddar 40# Block
 : 2.2675-2.5525

 Process 5# Sliced
 : 1.9525-2.4325

 Muenster
 : 2.2875-2.6475

 Grade A Swiss Cuts 10 - 14#
 : 3.3925-3.7150

MIDWEST

The price spread between barrels and blocks narrowed significantly this week, dropping \$0.0975 in the last 3 sessions with the current price spread at \$0.0250. Trading this week on the CME Group was mixed in the last 3 trading sessions with barrels showing a net increase of \$0.0075 and closing Wednesday at \$1.7300, while blocks experienced a 3 session decline of \$0.0900 and closed Wednesday at \$1.7550. Substantial cheese stocks, increasing manufacturing milk supplies, and declining cheese sales were the major factors combining to pressure the block price lower. Barrel prices were buoyed by fairly steady sales. Demand for cheese has been stymied by the continuing cool wet spring, delaying the grilling season, but this situation may be coming to a quick end as a significant warm front in the Midwest has pushed day time highs into the 90's. Higher prices for food and fuel have tightened consumer's budgets, which have contributed to weaker cheese sales. Export demand has declined as numerous buyers have expanded inventories with recent purchases. According to the National Dairy Retail Report, regional ads for 8 ounce shredded cheese have a weighted average advertised price of \$2.06, 32 cents lower than the national average, \$2.38. One year ago the national price was \$2.25. For 8 ounce blocks in the Midwest, the average price is \$2.05, 34 cents lower than the national average, \$2.39. One year ago the national average was \$2.26.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.9250-2.6300
Brick And/Or Muenster 5#	:	2.2550-2.7025
Cheddar 40# Block	:	2.2550-3.1275
Monterey Jack 10#	:	2.2250-3.1275
Blue 5#	:	2.5175-3.5050
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	2.0975-3.2275
Grade A Swiss Cuts 6 - 9#	:	2.9125-3.0300

WEST

Wholesale cheese prices for Western cheese are mixed with weekly average prices for barrel cheese higher and block cheese lower. The trend continued this week with spot trades at the CME Group closing the gap on blocks and barrels. Cheese production in the West is geared to maximizing plant efficiencies and many plants are running full schedules as milk is available. Block prices have moderated and export interest is increasing. The CWT program assisted with sales of 900,000 lbs. of cheese this week. Retail demand continues to be in balance with the increased production. Advertised U.S. cheese prices as reported in the National Dairy Retail Report showed prices were mostly lower compared to two weeks ago. Featuring of cheese for the two week period was up. The weighted average price for the most heavily advertised, 8 oz. shred package, was 11 cents higher compared to two weeks ago at \$2.38 per package, and 13 cents higher than last year's price of \$2.25. The 8 oz. shred category was the only size with a price increase from two weeks ago. The 8 oz. block package was 5 cents lower than two weeks ago at \$2.39 per package. In the West, the weighted average price ranged from \$4.08-6.94 per package for the 2 pound block package. According to FAS, quota imports of cheese for January - April 2013 total 49.4 million pounds, up 2.8% from a year ago. The imports stand at 16.5% of the annual quota. Imports of High-Tier cheese (above quota and with a penalty) for the same period are estimated to total 8.0 million pounds, down 10.3% compared to imports for January - April of 2012. Imports of quota Swiss cheese for January - April 2013 total 13.5 million pounds, up 2.7% from last year. The two main countries for the imports are Norway and Switzerland, and they accounted for 7.7 million pounds or 56.7% of the year's total import of Swiss. The barrel cheese price at the CME Group was \$.0050 higher on Wednesday at \$1.7300. Blocks were \$.0250 lower at \$1.7550. Barrel prices are steady to firm by midweek. Blocks continue to show weakness with losses each day this week. This is all helping to bring the spread closer after weeks of double digit price differences between blocks and barrels. Cheese sales are very active this week at the CME Group. Barrels have reported sales of 22 loads and blocks sales of 13 loads by Wednesday.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

 Process 5# Loaf
 : 1.8600-2.1175

 Cheddar 40# Block
 : 1.9875-2.3400

 Cheddar 10# Cuts
 : 2.1675-2.3875

 Monterey Jack 10#
 : 2.1775-2.3375

 Grade A Swiss Cuts 6 - 9#
 : 2.9700-3.4000

CONTINUED ON PAGE 3A

CHEESE MARKETS

CONTINUED FROM PAGE 3

FOREIGN

The weekly average block price declined on the CME Group last week, lowering domestic wholesale foreign type cheese prices by \$0.0250. Domestic Swiss cuts and import cheese prices were unchanged. Recent improvement in the US stock and financial markets have strengthened the US dollar in comparison with the Euro and enhanced importers' purchasing power of foreign cheese. Domestic market conditions, lower prices and increased cheese production, have prompted numerous cheese makers to increase cheese volumes going into aging programs. According to FAS, imports of high tier and quota Italian-type cheese from January through April this year totaled 7.1 million pounds, down 17.5% compared to last year. Imports of quota Italian-type cheese January through April totaled 3.0 million pounds, 20.4% below last year and 10.2% of the annual quota. Imports of high tier Italiantype cheese January through April totaled 4.0 million pounds, down 15.2% from 2012. Imports of high tier and quota Swiss/Emmenthaler varieties from January through April 2013 totaled 13.5 million pounds, 2.7% more than last year.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

	: N	EW YORK
VARIETY	: IMPORTED	: DOMESTIC
	:	•
Blue	: 2.6400-5.2200	: 2.4075-3.8950*
Gorgonzola	: 3.4900-6.4700	: 2.9100-3.3650*
Parmesan (Italy)	: -0-	: 3.7975-5.8875*
Provolone (Italy)	: 3.4400-5.4500	: 2.4500-2.6075*
Romano (Cows Milk)	: -0-	: 3.5975-5.7475*
Sardo Romano (Argentine)	: 2.8500-3.6900	: -0-
Reggianito (Argentine)	: 3.2900-4.4600	: -0-
Jarlsberg-(Brand)	: 2.9500-5.2900	: -0-
Swiss Cuts Switzerland	: -0-	: 3.4900-3.8125
Swiss Cuts Finnish	: 2.5900-2.8500	: -0-
* = Price change.		

2013 U.S. Cheese Imports (USDA-FAS)

(1)	Million Lb.)	% Change From 1 Year Ago	% of Yearly
Quota		_	_
Apr. Quota Imports	13.3	+ 9.9	4.5
Jan Apr. High Tier Quota Imports	8.0 49.4	- 10.3 + 2.8	N.A. 16.5

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

BUTTER : CHEESE

		:	
05/13/13	17,770	:	117,526
05/01/13	16,285	:	112,267
CHANGE	1,485	:	5,259
% CHANGE	9	:	5

FLUID MILK AND CREAM

EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA & SOUTHEASTERN STATES

	THIS	WEEK	LAST	WEEK	LAST YEAR		
	IN	OUT	IN	OUT	IN	OUT	
FLORIDA	0	90	0	130	0	180	
SOUTHEAST STATES	0	0	0	0	0	0	

Milk production is just beyond its seasonal peak in the Mid-Atlantic region and is showing some marginal declines. Northeast milk production is quickly building to its peak volume. Class I demand is showing some declines as numerous Universities have completed their spring terms. Weather conditions have been optimal for field work activities in the Northeast with corn plantings ahead of the 5 year trend in all states. Pastures are open with conditions rated as mostly good to excellent throughout the region. Milk production in Florida has been fluctuating as weather conditions have moderated over the past few weeks. A cool front moving through the state this week improved cow comfort levels and limited milk production declines. Class I demand improved marginally this week. Rains in some areas of the state have improved pasture conditions over last week with 85% of the pastures this week rated as fair to good. Producers continue to be faced with high hay and grain prices. The downward trend in milk production, combined with the modest increase in Class I demand lowered the number of spot load export shipments to 90. Milk supplies in the Southeast region continue to be nearly in balance with demand with only a few loads over and above contract minimums going to manufacturing plants. Class I demand remains about level with last week. Cream supplies continue to expand as milk production nears its seasonal peak. Demand for cream remains sluggish as ice cream production has been limited by the cool spring weather. Most cream product manufacturers have adequate cream supplies to cover their production schedules via their contract volumes. Spot market activity is fairly light with mid to late week cream supplies having difficulty finding a home. Cream multiples for all Classes are on par with last week and range 1.10-1.27 with out of region shipments reflected at the low end of the range. Demand for condensed skim has marginally improved with increased spot sales to Class II and III manufacturers. Class III manufacturers have increased their spot sale purchases as condensed skim is a cheaper nonfat solids source compared to nonfat dry milk. Spot sale prices for Class III have moved higher this week in response to the increased demand. A majority of the condensed skim volume continues to be channeled to Class IV production.

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT: F.O.B. producing plants: Northeast -1.9048-2.0676 F.O.B. producing plants: Upper Midwest -1.9699-2.0513

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS, F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices -1.40 - 1.55 Northeast - Class III - spot prices -1.39 - 1.50

MIDWEST

Farm milk production in the Central region is variable. South and Northeast Central milk production is making a strong comeback. Some milk processors indicate they may have to push back on contract supply loads as internal volumes build up seasonally, as well as from declining fluid sales. West Central milk handlers indicate the flush has yet to arrive in its usual form and may skip over the region due to feed and 2012 late breeding issues. Fluid demand is spotty, with some upticks related to grocery store specials. This pulled more milk into one-half and one gallon production lines, but single serve packaging is slowing as schools prepare for the end of spring terms. Spot load availability of milk is tighter, and sales ranged from flat Class to \$1.60 over. Several market participants expect spot milk prices will return to discounting once schools are done for the term. Spot cream load availability tightened this week in the Central region as churns kept cream to complete near term contracts. With Class II multiples steady in the 1.21 - 1.26 range, cream sellers indicate price incentives are minimal to sell cream. Ice cream manufacturers reportedly ramped up production on all lines this week, and producers received higher contract volumes of milk, condensed skim, and cream to supply cup, cone, stick and extrusion lines. Cow comfort is more of a concern this week. Industry participants from areas along the Iowa/Minnesota/Nebraska/South Dakota interface report extreme daily temperature variations occurring. Overnight temperatures were below freezing, followed by 100+ degree daytime readings in that area. Some residents report 90 degree daytime temperatures, but ice is still visible on lakes. Farmers report more fields were suitable for cultivating and planting activity this week. Some fields originally planned for corn may be switched to soybeans, depending on plantings accomplished in the next 7 - 10days. Planting progress, according to NASS's Crop Progress report, shows a majority of Central region states behind on planting corn and soybeans when compared to the 2008 – 2012 average.

WEST

CALIFORNIA milk production is holding mostly steady with recent weeks. There is some wonderment whether the peak has been placed for the year. Some areas in the north are seeing slightly more milk as conditions warm and new feed is fed or grazed. Weather conditions have been generally neutral to milk output. Daytime temperatures are building, yet nighttime conditions are cooling with little stress on cows. The lingering effects of the general dairy economy are thought to be the biggest reason for milk being at current levels with little indications of movement. Processing plants are working well to handle the available milk intakes. Milk is being placed for manufacture of all dairy products. There are some colleges and schools ending the spring terms, putting fluid milk for processing. Otherwise, Class 1 interest is steady to slightly lower. The June 2013 Class 1 prices in CALIFORNIA range from \$20.84 in the north to \$21.12 in the south. The statewide average Class 1 price based on production is \$20.86. The average is \$1.45 higher than May and \$4.03 higher than June 2012. NEW MEXICO milk supplies are adequate for processor needs. There were some milk movements around because of a plant issue. Other plants were able to absorb the extra. Weather conditions are neutral. First crop hay is being harvested throughout most of the southern portions of the

FLUID MILK AND CREAM

Continued from page 4

CREAM markets are unsettled. Creams supplies are state moderate to heavy in the region. Supplies are moving to the churn to balance. Ice cream interest is slowly developing. Some additional interest was noted from cultured product processors. At the CME Group, Grade AA butter pricing closed at \$1.5950 on Wednesday, May 15, down 3.5 cents from a week earlier. Cream multiples are slightly higher this week, range from 1.04 to 1.27, and vary depending on class usage and basing points. Milk production in the PACIFIC NORTHWEST is slowly building towards the spring flush. Temperatures have been favorable with warm days and cool nights adding to comfort levels for dairy cows. The increased milk production is being utilized by manufacturers within the region with cheese and powder plants as the preferred destination. Class I needs are mostly steady. Milk pooled on the Pacific Northwest Order 124 totaled 719.2 million pounds in April 2013; approximately 598 producers delivered milk to the market. The average daily delivery per producer was 40,088 pounds. Class I utilization was 173.8 million pounds and accounted for 24.2 percent of producer milk. The producer price differential (PPD) for the Pacific Northwest Order was \$0.57 per cwt., resulting in a statistical uniform price of \$18.16 per cwt. The statistical uniform price for the Pacific Northwest Order was \$0.34 above last month, and \$2.29 above the same month last year, an increase of 14.4 percent. Milk supplies in UTAH and IDAHO are increasing slowly with comfortable temperatures. Increased manufacturing capacity in the region continues to accommodate any increases in milk volumes. Irrigation supplies are reported to be adequate for the upcoming growing season. Dairy farmers are busy securing forage and grain contracts. Prices for feed continue to be a major concern for dairies.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Central nonfat dry milk prices are 1 cent lower on the top of the range and on each end of the mostly. Market participants note interest from buyers is light and price sensitive. They speculate some large volume end users prefilled demand for Q2 - Q3, which is a typical buying pattern. Interest from some small volume end users, though, has been inconsistent with past buying practices. This is leading some brokers/traders to think that business for these end users may be slower and yielding less need for NDM in the near term. Nonfat dry milk production is steady to lower in the region. Farm milk intakes are uneven, with some areas noting a recent surge in intakes while other areas are shuffling milk loads around to accommodate lower milk intake volumes. Some pushback from fluid accounts is also changing the volumes moving into Class IV production. Sales of condensed skim into Class II are strong. Nonfat dry milk inventories are variable. A few manufacturers indicate recent sales drives have resulted in light NDM inventories and they are content to rebuild low heat and high heat inventories as milk supplies allow.

EAST: Price ranges for low heat nonfat dry milk declined this week as sales based on various price indices moved lower. High heat nonfat dry milk prices moved higher, supported by spot sale activity. Production of nonfat dry milk is active, as the combination of seasonal milk production increases and lackluster demand for condensed skim by ice cream manufacturers, are maintaining heavy manufacturing milk volumes going to dryers. Most manufacturers are focused on low heat NDM production in order to more readily clear increased volumes. High heat production is limited with supplies becoming fairly tight. Spot sale market activity has slowed as some buyers have recently made purchases and increased inventories. Lower priced whey protein concentrate 34, which is used as an alternative product, is also contributing to NDM buyer hesitancy. Export demand has weakened as SMP pricing on the g/ DT auction has declined. Many buyers have a "wait and see" attitude, wanting a clearer picture of the market prior to making additional purchases. The various contradicting market factors have given the market a weak undertone.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A LOW/MEDIUM HEAT: 1.6800 - 1.7400 MOSTLY: 1.6900 - 1.7300 HIGH HEAT: 1.7250 - 1.8000

NONFAT DRY MILK - WEST

Western low/medium heat nonfat dry milk prices are lower on the top ends of the range and mostly price series. The market tone is steady to unsettled. Other NDM indices are diverging. The California index moved \$.0148 lower; whereas the national index moved \$.0347 higher. The breadth of the dates of sales included and timing of shipments are likely major reasons. Lower prices were also noted for U.S. sourced SMP (\$1.72 - 1.80) on the gDT auction event this week. Market interest for NDM is mixed among domestic buyers. Demand is fair to good from mozzarella makers; slower from other cheese makers. Many buyers have coverage or are comfortable with current positions. Export interest for SMP remains good with production and shipments active. The price/cost environment makes SMP an attractive option for processors. An expected upcoming tender will likely target U.S. powders due to

pricing levels and availability. Drying schedules are variable across the region, yet remain seasonally active. Holdings range from light to moderate. High heat prices are lower on the top end of the range, reflecting softening of the higher prices. Buying interest is mostly steady and to regular accounts. Production is mainly light and being made to order.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A
LOW/MEDIUM HEAT: 1.6000 - 1.7400 MOSTLY: 1.6500 - 1.7200
HIGH HEAT: 1.6600 - 1.8050

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: Dry buttermilk prices in the Central region are higher and lower as the influence of some monthly fixed price contracts is removed from the range. Manufacturers describe interest as light and seasonal. Dry buttermilk production is trending lower as cream supplies and condensed buttermilk flow more strongly toward Class II operations. Sales of dry buttermilk into some ice cream facilities are seasonally active. Dry buttermilk inventories in the Central region are steady to incrementally higher as some plant operators plan to meet late summer contract needs.

EAST: The price range for dry buttermilk narrowed this week as spot sale trends were mixed with the end result moving the average price higher. Cream supplies remain ample in the East with significant volumes going to churns, and as a result, dry buttermilk production has increased slightly. Current production is adding to supplies. Demand and spot sales marginally increased this week as some ice cream manufacturers expanded production schedules. Most manufacturers remain comfortable with their current inventory levels with the expectation that warmer weather will increase ice cream production and dry buttermilk demand. The market undertone is steady to firm.

F.O.B. CENTRAL/EAST: 1.5350 - 1.6100

DRY BUTTERMILK - WEST

Western dry buttermilk pricing is trending higher. The market tone is firmer. Pricing is moving towards higher levels of the NDM market. Buying interest is light to fair for the current limited offerings. Export interest is noted with buyers looking for protein. Additional interest from ice cream manufacturers is developing for dry and condensed. Drying schedules remain active to process the available solids off the butter stream.

F.O.B. WEST: 1.4700 - 1.5800 MOSTLY: 1.5000 - 1.5300

Continued on page 5A

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

Continued from page 5

DRY WHOLE MILK - NATIONAL

Dry whole milk prices are steady. Manufacturers indicate sales into confectionary accounts are seasonally active. Production is intermittent, with some plant managers indicated a recent downturn in milk intakes is allowing some additional drying time for whole milk powder.

F.O.B. PRODUCING PLANT:

1.7800 - 2.0000

CALIFORNIA MANUFACTURING PLANTS - NDM

WEEK ENDING	PRICE	TOTAL SALES	SALES TO CCC
May 10	\$1.5394	11,250,666	0
May 3	\$1.5542	15,242,919	0

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Total sales (pounds) include sales to CCC. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY - CENTRAL

Prices for Central dry whey are higher on the range, and steady to fractionally higher on the mostly. The market tone is mixed. Some manufacturers' stocks are clearing at discounts to the market. These sales will reportedly dwindle as inventories decrease. A few plant operators indicate condensed whey spot load availability is noticeably improved compared to just a few weeks ago. They relate that increase to cheese plants using multiple options to manage dry whey inventories. Dry whey production is steady to lower as a few multiple end product operations indicate farm milk intakes are trending lower in some areas more quickly than anticipated, making some processors decide between Class III and IV production lines. ANIMAL FEED DRY WHEY prices are unchanged for the week, with steady interest for good quality feed grade whey. Animal feed blenders describe demand for finished animal feed is brisk into dairy replacement and dairy beef accounts.

F.O.B. CENTRAL: .4800 - .6300 MOSTLY: .5175 - .5650 F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .4075 - .5400

DRY WHEY - NORTHEAST

Dry whey prices declined marginally this week in light trading. Production of dry whey remains very active as seasonal milk production increases are adding to milk volumes going to cheese plants. Most manufacturers' inventories are expanding. Domestic demand for dry whey remains weak with some sellers struggling to clear supplies. Export interest is slowing as a number of buyers have recently made purchases and expanded their inventories. Numerous market participants are on the sidelines waiting for a clearer picture of the market. Some resale activity was noted this week with pricing near the low end of the range. The market undertone can best be described as unsettled.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .5450 - .6100

DRY WHEY - WEST

Western dry whey prices are unevenly steady. Prices moved both higher and lower on the full range, while remaining steady for the mostly price series. Cheese plants are operating at increased levels and subsequent whey stream supplies are up. Production of dry sweet whey is in balance with current needs. Manufacturers and brokers are reporting inventories are in balance in most cases. An increase in demand for export product was noted, but price continues to be a major consideration in finalizing sales.

NONHYGROSCOPIC: .5500 - .6300 MOSTLY: .5600 - .6050

WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST

Whey protein concentrate 34% prices are higher across the range and mostly series. The market tone is firming. Manufacturers and end users note the current difference between nonfat dry milk and WPC 34% prices offer cost advantages to WPC 34% purchases on a per unit of protein basis. Producers indicate interest in WPC 34% is gaining ground steadily, with contracted end users looking for additional loads and new buyers looking for U.S. sources of WPC 34% to fill international needs. Resellers are regularly clearing F.O.B. spot and contract loads in the low to mid \$1.30's. Production is steady to lower at some plants where farm milk intakes are trending lower and as WPC 34% competes with the production of higher protein products.

F.O.B. EXTRA GRADE 34% PROTEIN: 1.2500 - 1.4800 MOSTLY: 1.2600 - 1.3100

LACTOSE - CENTRAL AND WEST

Prices on the lactose range and mostly series are steady. Market participants report the variable supply/demand conditions for unground and higher mesh size lactose continue this week. Some brands of lactose continue to experience avid demand and enhanced pricing for various unground and higher mesh sizes. Other brands are still looking for market share and pricing accordingly. Some Q3 negotiations are underway, spurred by early shopping by Southeast Asian buyers. Lactose production is unchanged to lower at some locations as farm milk intakes decline seasonally. Inventories are uneven.

Including spot sales and up to 3 month contracts. F.O.B. EDIBLE, NON PHARMACEUTICAL .4500 - .7500 MOSTLY: .5800 - .7100

CASEIN - NATIONAL

Acid casein prices are slightly higher. Rennet prices are unchanged. The market tone remains firm. International pricing levels are also indicated higher. At the May 15 gDT event, rennet casein averaged \$4.58 per pound, up 3.7% from two weeks ago. Offerings remain limited with casein movements mainly tied to contracts or to existing customers. Demand is light to fair. The general concerns over future availability remain.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 4.3500 - 4.7000 ACID: 4.6000 - 5.0500

SUPPORT PURCHASE PRICES FOR DAIRY PRODUCTS EFFECTIVE NOVEMBER 1, 2009

BUTTER Bulk \$1.05 per pound; CHEESE 40# Blocks \$1.13 per pound; 500# Barrels \$1.10; NONFAT DRY MILK \$.80 per pound

The CCC Purchase table will no longer be shown unless purchases occur. Last CCC purchase: October 2009

U.S. Dairy Cow Slaughter (000 head) under Federal Inspection & Comparable Week 2012

	WEEKLY	2013	2012 WEEKLY	2012
WEEK ENDING	DAIRY COWS	CUMULATIVE DAIRY COWS	DAIRY COWS	CUMULATIVE DAIRY COWS
04/27/2013	59.9	1,088	52.6	1,034.9

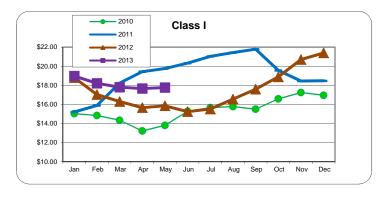
WEBSITE: http://www.ams.usda.gov/mnreports/sj_ls714.txt

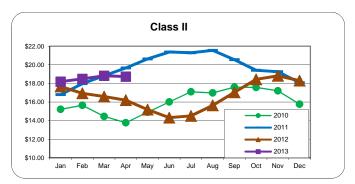
SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

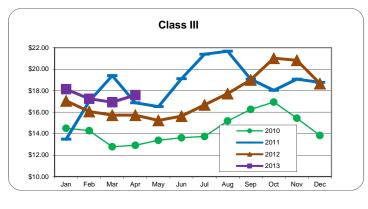
					CLASS III	MILK PRICE	S (3.5% BF)				
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	19.32	17.03	18.00	16.76	18.18	20.25	18.24	17.32	16.28	17.06	15.51	15.28
2009	10.78	9.31	10.44	10.78	9.84	9.97	9.97	11.20	12.11	12.82	14.08	14.98
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83
2011	13.48	17.00	19.40	16.87	16.52	19.11	21.39	21.67	19.07	18.03	19.07	18.77
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66
					CLASS IV N	MILK PRICES	(3.5% BF))				
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	16.29	14.67	14.17	14.56	15.26	15.92	16.60	16.64	15.45	13.62	12.25	10.35
2009	9.59	9.45	9.64	9.82	10.14	10.22	10.15	10.38	11.15	11.86	13.25	15.01
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03
2011	16.42	18.40	19.41	19.78	20.29	21.05	20.33	20.14	19.53	18.41	17.87	16.87
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83
	FEDERAL MILK ORDER CLASS PRICES FOR 2013 (3.5%)											
CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	18.97	18.21	17.80	17.66	17.76							
II	18.19	18.49	18.82	18.73								
	10 14	15.05	16.02	15.50								

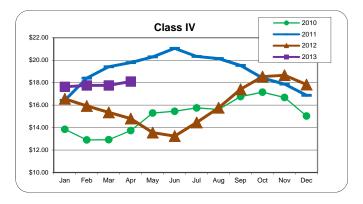
III 18.14 17.25 16.93 17.59 17.75 18.10 17.63 17.75

1/ Specific order differentials to be added to this base price can be found by going to: www.ams.usda.gov/DairyMarketingStatistics; then select "Prices"; and then select "Principal Pricing Points."









ORGANIC DAIRY MARKET NEWS

Information gathered May 6 - 17, 2013

ORGANIC DAIRY FLUID OVERVIEW

On Tuesday, May 14, Organic Valley Cooperative headquarters in La Farge, Wisconsin, was damaged by a major fire. Seven fire departments responded to the blaze and the Fire Chief for the La Farge department indicated that at least half of the building was a total loss. The headquarters building was office space and none of Organic Valley's production occurs at this site. Organic Valley plans to shift operations to their Cashton facility for the time being. Weather conditions in the Northeast region of the nation have been conducive for fieldwork activities. Corn, for silage, plantings in New England are 40% completed and significantly ahead of the 5 year average of 15%. New York's corn planting is 42% completed and also ahead of the 5 year average of 34%. Pennsylvania has 48% of the corn planted, just above the 5 year average of 45%.

A majority of pastures in the Northeast region are rated as either good or excellent.

ORGANIC DAIRY RETAIL OVERVIEW

NATIONALLY ADVERTISED PRICE COMPARISON

Organic Dairy Overview. Organic milk continued to be the most advertised organic dairy product this period. Organic milk ad numbers more than doubled compared to the previous reporting period, while organic yogurt ad numbers declined. Organic dairy ads were more evenly spread across the nation with all six reporting regions having ads.

Organic milk ads total 81% of all organic dairy ads. Organic yogurt is second with 12% of ads, followed by organic butter and organic cottage cheese each with 3%.

Advertising information presented is compiled from nearly 14,000 surveyed newspaper supermarket ads for the period May 6, 2013, to May 17, 2013, identifying weekly "specials" and containing organic dairy content. Surveyed ads reflect advertised "specials" and not the range of non-advertised supermarket cooler prices.

Complete results of this bi-weekly survey providing additional graphs, tables, and regional delineation, follow at the end of Dairy Market News, or can be accessed at: http://www.ams.usda.gov/AMSv1.0/DairyRetailReport

Regional Organic Dairy Ad Trends. Organic dairy ads appeared in all 6 regions this report with the Southwest and Midwest having the most ads with 23% and 22%, respectively.

The percentages of ads found in the remaining regions are the Northeast, 17%; South Central, 15%; Northwest, 13%; and the Southeast, 10%.

ORGANIC MILK FEATURES Regional % of Surveyed Supermarket Ads Week 20, 2013

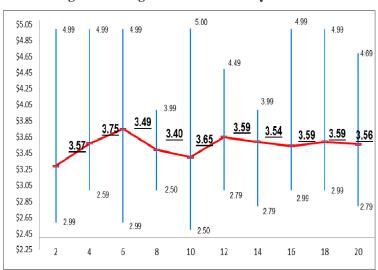


Organic Milk. Organic half gallons continue to predominate organic milk retail advertising, which is typical, this period with 50% of ads, slightly down from 54% of ads last period. Organic milk 8 ounce containers was in second place with 31% of ads, trailed by organic milk gallons with 19% of ads.

Organic Milk Half Gallons. The national weighted average advertised price of organic milk half gallons, \$3.56, is 3 cents lower than two weeks ago. The price range is \$2.79 to \$4.69. One year ago the average price was \$3.38.

The Midwest has the highest weighted average price, \$3.79, while the South Central has the lowest price this period, \$3.20.

Advertised Organic Milk Half Gallon Price Range and Weighted Average Advertised Price by 2013 Week



Organic - Conventional Milk Half Gallon Price Spread. This reporting period, The national weighted average conventional milk price for half gallons, \$0.88, was down \$1.33 from two weeks ago. There was very limited featuring of this commodity category, only appearing in 64 ads, compared to 2,033 ads two weeks ago. Organic half-gallon milk, at \$3.56, is down 3 cents from two weeks ago. The organic-conventional half gallon price spread is \$2.68, compared to \$1.38 two weeks ago. The spread is the highest this year.

Organic Yogurt. Organic yogurt ad numbers dropped to their lowest level of the year. Four of the six regions had organic yogurt ads, the Northwest with 29%, the Southeast with 28%, the Midwest with 25%, and the Northeast with 18%. Greek yogurt ads appeared in two regions after having zero organic Greek yogurt ads in the previous report.

About 46% of organic yogurt ads are for Greek yogurt in 4-6 ounce containers, with a weighted average advertised price of \$1.00, unchanged from last year's average price. About 29% of organic yogurt ads are for 4-6 ounce containers, with a weighted average advertised price of \$1.00. Last year the average price was \$.74. Organic yogurt in 32 ounce containers accounts for 25% of ads, with an average price of \$3.00. Last year the average price was \$2.79.

- **1 Pound Organic butter**. Ads for 1 pound organic butter appeared in only the Northeast region with all ads priced at \$4.99.
- **48-64 Ounce Organic Ice Cream**. All organic ice cream ads are priced \$5.99 and all are in the Southwest.
- 1 Pound Organic cottage cheese. Ads for 1 pound organic cottage cheese appeared in only the Midwest region with all ads priced at \$3.99.

Continued on page 8A

ORGANIC DAIRY MARKET NEWS

Information gathered May 6 - 17, 2013

Continued from page 8

SUPERMARKET PRICE COMPARISON:

5 other cheese makers.

INFORMATION GATHERED 05/06/2013 - 05/17/2013

ORGANIC MILK, YOGURT, CHEESE, BUTTER PRICE RANGE 2013 REPORTING WEEK 20

	MADIS	ON, WISO	CONSIN
	LOW	HIGH	RANGE
	(in Doll	ars)	
FLUID MILK			
MILK - gallon			
Whole	5.79	7.29	1.50
Reduced fat (2%)	5.79	7.29	1.50
Low fat (1%)	5.79	7.29	1.50
Nonfat (Skim)	5.79	7.29	1.50
MILK - half gallon			
Whole	3.77*	4.89	1.12*
Reduced fat (2%)	3.77*	4.89	1.12*
Low fat (1%)	3.77*	4.89	1.12*
Nonfat (Skim)	3.77*	4.89	1.12*
FLAVMILK - half gallon			
All fat tests	3.09	5.69	2.60
YOGURT			
Yogurt - 4-6 oz			
Yogurt	0.79	1.29	0.50
CHEESE			
Cheese - 8 oz block			
Mozzarella	3.40	5.75	2.35
Mild Cheddar	3.79	5.99	2.20
Monterey Jack	3.79	5.99	2.20
Pepper Jack	3.89	5.99	2.10
Cheese - 6 oz string			
Mozzarella	3.99	5.09	1.10
Colby Jack	3.89	4.99	1.10
BUTTER			
Butter - 1 Pound	4.69*	6.09	1.40*

^{* =} Price change from prior reporting period.

ORGANIC GRAIN AND FEEDSTUFF MARKETS:

National organic grains and feedstuffs prices were mostly steady this trading period. Market activity on feed corn continued to be Madison, Wisconsin Prices. Non-advertised organic milk, vogurt, active as sellers look at moving inventories, especially in the Eastern butter and cheese prices in a range of food stores in Madison, Cornbelt region where a majority of the trade was between 13.00-Wisconsin are compared for this two week period. Stores included a 13.50. Feed manufacturers continued to buy on an as need basis, due big-box sized local supermarket; 2 regional chain supermarkets; a to heavy offerings of overseas product at lower prices. Soybeans smaller but full product line food market; and 2 natural food stores; a trended steady on light to moderate demand and offerings. Wheat national discount big box chain store also selling food; and a large prices were steady to firm this period on moderate demand for light to local cooperative grocery store. Organic milk available included 2 moderate offerings, Several new crop contracts were reported this national brands, 4 private label store brands, and 3 small local or near-period. Much warmer weather conditions across the Midwest and by creamery brands, one featuring non-homogenized milk. Cheese Eastern Cornbelt has farmers busy preparing fields for planting. available included 2 national brands, 2 store brands, and cheese from However, conventional corn planting was in full swing. Furthermore, lack of moisture remains a concern, in several western states. Alfalfa Hay: California: Large Squares, Supreme 295.00; Premium 285.00; Good/Premium 275.00.

Additional livestock and grain market news information is available

http://www.ams.usda.gov/mnreports/lsbnof.pdf

MAY MILK SUPPLY AND DEMAND ESTIMATES

Milk production for 2014 is forecast higher as lower feed costs and relatively strong milk prices are expected to support production. Commercial exports are forecast higher on robust international demand. Imports will be lower on greater domestic supplies. With higher domestic production, cheese, butter, and whey prices are forecast lower than last year, while nonfat dry milk (NDM) is higher largely on continued strength in international demand. Both Class III and Class IV prices are forecast lower. In the case of Class IV, lower forecast butter prices more than offset higher NDM prices. The all milk price is forecast at \$18.85 to \$19.85 per cwt for 2014. Forecast milk production in 2013 is unchanged from last month. Imports are raised. Exports are higher as abundant U.S. supplies and competitive prices are expected to spur foreign demand. Cheese, butter, and NDM prices are raised from last month while whey is lower. The Class III price is lowered as lower whey prices more than offset greater cheese prices. Class IV is up reflecting higher prices for butter and NDM. The all milk price is forecast at \$19.50 to \$20.00 per cwt.

	U.S. MILK SUPPI	LY AND USE			
Commodity	2012	2013 Pro	ojected	2014 Pr	rojected
Commodity		April	May	April	May
	1		BILLION POUN	DS	<u> </u>
MILK					
PRODUCTION	200.3	201.8	201.8	N/A	204.6
FARM USE	1.0	1.0	1.0	N/A	1.0
FAT BASIS SUPPLY					
BEGINNING COMMERCIAL STOCKS	10.9	12.2	12.2	N/A	12.0
MARKETINGS	199.4	200.8	200.8	N/A	203.7
IMPORTS	4.1	3.9	4.0	N/A	3.9
TOTAL COMMERCIAL SUPPLY	214.3	216.9	217.0	N/A	219.6
FAT BASIS USE					
COMMERCIAL EXPORTS	8.8	9.4	10.0	N/A	10.3
ENDING COMMERCIAL STOCKS	12.2	11.4	12.0	N/A	11.8
CCC NET REMOVALS 1/	0.0	0.0	0.0	N/A	0.0
COMMERCIAL USE 2/	193.3	196.1	195.0	N/A	197.4
SKIM-SOLIDS BASIS SUPPLY					
BEGINNING COMMERCIAL STOCKS	11.8	12.3	12.4	N/A	12.1
MARKETINGS	199.4	200.8	200.8	N/A	203.7
IMPORTS	5.7	5.3	5.6	N/A	5.4
TOTAL COMMERCIAL SUPPLY	216.9	218.4	218.8	N/A	221.1
SKIM-SOLIDS BASIS USE					
COMMERCIAL EXPORTS	33.3	34.4	34.7	N/A	36.4
ENDING COMMERCIAL STOCKS	12.4	11.5	12.1	N/A	12.1
CCC NET REMOVALS 1/	0.0	0.0	0.0	N/A	0.0
COMMERCIAL USE 2/	171.2	172.5	172.0	N/A	172.6
		N	IILLION POUN	DS	
CCC PRODUCT NET REMOVALS 1/					
BUTTER	0	0	0	N/A	0
CHEESE	0	0	0	N/A	0
NONFAT DRY MILK	0	0	0	N/A	0
DRY WHOLE MILK	0	0	0	N/A	0

N/A = Not available.

NOTE: Totals may not add due to rounding.

²/ Domestic commercial use only.

Continued on page 10

^{1/} Includes products exported under the Dairy Export Incentive Program.

MAY MILK SUPPLY AND DEMAND ESTIMATES-cont'd

	U.S. DAIF	RY PRICES									
Commodity	2011	2013 Pt	ojected	2014 P	rojected						
Commodity	2011	April	May	April	May						
PRODUCT PRICES ¹		DOLLARS PER POUND									
CHEESE	1.7076	1.735-1.785	1.745-1.795	N/A	1.675-1.775						
BUTTER	1.5943	1.560-1.640	1.570-1.650	N/A	1.485-1.615						
NONFAT DRY MILK	1.3279	1.585-1.625	1.590-1.630	N/A	1.585-1.655						
DRY WHEY	0.5935	0.605635	0.580-0.610	N/A	0.565-0.595						
		D	OLLARS PER O	CWT							
MILK PRICES 2/											
CLASS III	17.44	17.85-18.35	17.80-18.30	N/A	17.00-18.00						
CLASS IV	16.01	18.10-18.70	18.20-18.80	N/A	17.80-18.90						
ALL MILK 3/	18.53	19.45-19.95	19.50-20.00	N/A	18.85-19.85						
			QUARTERLY	Y							
	2013 I	2013 II ^{4/}	2013 III ^{4/}	2013 IV 4/	2014 I ^{4/}						
		j	BILLION POUN	IDS							
MILK PRODUCTION	50.5	51.8	49.8	49.7	51.2						
		De	OLLARS PER (CWT.							
ALL MILK PRICE 2/3/	19.50	19.25-19.55	19.60-20.20	19.70-20.60	18.40-19.40						
CLASS III PRICE 2/	17.44	17.80-18.10	18.10-18.70	17.95-18.85	16.40-17.40						
CLASS IV PRICE 2/	17.71	18.40-18.80	18.55-19.25	18.20-19.20	16.95-18.05						

N/A = Not available.

Source: U.S. Department of Agriculture. World Agricultural Outlook Board. *World Agricultural Supply and Demand Estimates, WASDE-518, May 10, 2013.* Approved by the Interagency Commodity Estimates Committee [members for Dairy are: Shayle Shagam, Chairperson, WAOB; Jerry Cessna, AMS; Paul Kiendl, FAS; Roger Hoskin, ERS; and Milton Madison, FSA].

^{1/} Simple average of monthly prices calculated from AMS weekly weighted average prices published in the National Dairy Products Sales Report located at: http://www.ams.usda.gov/AMSv1.0/DairyProductMandatoryReporting." ^{2/} Annual and quarterly Class III and Class IV prices are the simple average of monthly minimum Federal order milk prices paid by regulated plants for milk used in the respective classes. All milk price is the simple average of monthly prices received by farmers for milk at average test. ^{3/} Does not reflect any deductions from producers as authorized by legislation. ^{4/} Projection.

MAILBOX MILK PRICES FOR SELECTED REPORTING AREAS IN FEDERAL MILK ORDERS AND CALIFORNIA, FEBRUARY 2013, WITH COMPARISONS

In February 2013, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.56 per cwt., down \$0.62 from the January 2013 average, but up \$1.64 from the February 2012 average. The component tests of producer milk in February 2013 were: butterfat, 3.83%; protein, 3.15%; and other solids, 5.76%. On an individual reporting area basis, mailbox prices decreased in all Federal milk order reporting areas when compared to the previous month. Mailbox prices in February 2013 ranged from \$22.60 in Florida to \$17.67 in New Mexico.

- · · · · · · L		Mailbox Milk Price <u>2</u> /	
Reporting Area <u>1</u> /	February 2012	January 2013	February 2013
		Dollars per hundredweight	
New England States 3/	19.06	21.45	21.00
New York	17.87	20.29	19.93
Eastern Pennsylvania <u>4</u> /	18.60	20.39	20.08
Appalachian States <u>5</u> /	19.12	21.31	20.74
Southeast States 6/	19.29	21.71	21.04
Southern Missouri 7/	17.05	19.98	19.35
Florida	20.23	23.22	22.60
Western Pennsylvania <u>8</u> /	18.34	20.39	20.02
Ohio	18.34	20.71	20.08
Indiana	17.78	19.95	19.54
Michigan	17.60	19.81	19.27
Wisconsin	18.16	20.33	19.52
Minnesota	18.18	20.24	19.39
Iowa	18.02	20.60	19.79
Illinois	18.27	20.50	19.82
Corn Belt States 9/	17.49	19.50	18.87
Western Texas 10/	16.57	19.08	18.63
New Mexico	15.73	18.16	17.67
Northwest States 11/	17.26	19.70	19.00
All Federal Order Areas 12/	17.92	20.18	19.56
California 13/	15.22	17.73	17.58

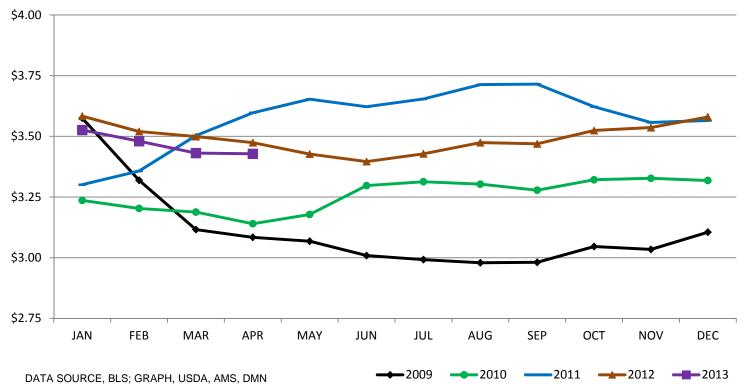
1/ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. 2/ Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. Prices do not include any Milk Income Loss Contract (MILC) payments, but do include, for the most part, the assessment under the Cooperatives Working Together (CWT) program. 3/ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. 4/ Includes all counties to the east of those listed in 8/. 5/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 6/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 7/ Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these. 8/ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these. 9/ Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in 7/. 10/ Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby. 11/ Includes Oregon and Washington. 12/ Weighted average of prices for all selected reporting areas. California is simple average. 13/ Calculated by California Department of Food and Agriculture, and published in "California Dairy Information Bulletin."

Report Contact: Randal Stoker, randal.stoker@usda.gov or 202-690-1932

DATA SOURCE, USDL, BLS; GRAPH, USDA, AMS, DMN

CONSUMER PRICE INDEX DAIRY PRODUCTS 1982-1984=100% 230 220 210 200 190 180 170 78U-09 FRESH WHOLE MILK -CHEESE





DAIRY MARKET NEWS

GENERAL NUMBER

(608)278-4200

Elizabeth Frederick (608) 278-4150 Elizabeth.Frederick@AMS.USDA.GOV

EAST

Rick Whipp (608) 278-4151 Rick.Whipp@AMS.USDA.GOV

CENTRAL/WEST

Janet Linder (608) 278-4157

Janet.Linder@AMS.USDA.GOV

SOUTHWEST

Butch Speth (608) 278-4152 Butch.Speth@AMS.USDA.GOV

NORTHWEST/MOUNTAIN

Bob Hunter (608) 278-4158 Robert.Hunter@AMS.USDA.GOV

NATIONAL SUPERVISOR

Donald Nelson (608) 278-4156 DonaldO.Nelson@AMS.USDA.GOV VOLUME: 80

REPORT: 20

DATE: 05/17/2013

INTERNATIONAL

Butch Speth (608) 278-4154

Butch.Speth@AMS.USDA.GOV

ORGANIC

Eric Graf (608) 278-4153 Eric.Graf@AMS.USDA.GOV

INTERNET ADDRESS

www.ams.usda.gov/DairyMarketNews

MARKET NEWS PORTAL

www.marketnews.usda.gov

RECORDED INFORMATION SYSTEM

(608) 278-4142

FAX

(608) 278-4141

USDA, Dairy Market News 2920 Marketplace Drive, STE 202 Fitchburg, WI 53719-5337



Service

Dairy Market News Branch

National Dairy Retail Report

Websites: http://www.ams.usda.gov/mnreports/dybretail.pdf

Volume 80- Number 20 Issued Biweekly Thursday, May 16, 2013

Advertised Prices for Dairy Products at Major Retail Supermarket Outlets 05/06 to 05/17

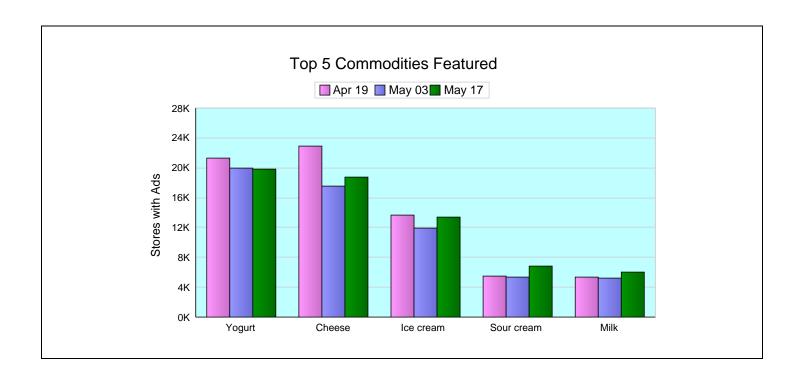
Butter prices dropped 51 cents from two weeks ago with the national weighted average price at \$2.53 per 1# package. The average was 4 cents lower than a year ago. Butter ads were over double the level of two weeks ago.

Greek yogurt in 4-6 ounce packs averaged \$1.00, up 2 cents from two weeks ago and up 1 cent from a year ago. Regular yogurt in 4-6 ounce packs, averaged 50 cents, up 2 cents from two weeks ago but down 5 cents from a year ago.

The most advertised cheese category, 8 ounce shredded, had a weighted average advertised price of \$2.38, up 11 cents from two weeks ago and 13 cents more than one year ago. The price for 8 ounce blocks, at \$2.39, declined 5 cents from two weeks ago, but was 13 cents higher than a year ago.

The ice cream national weighted average price is \$3.28 per 48-64 ounce packs, up 26 cents from 2 weeks ago and up 6 cents from a year ago.

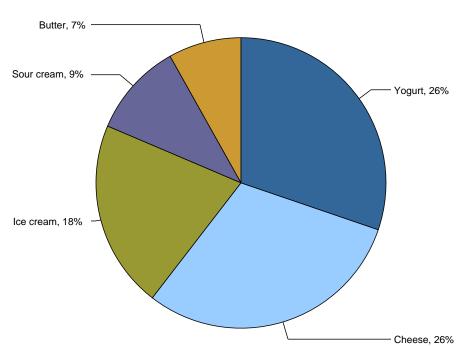
The national weighted average conventional milk price for half gallons, \$0.88, was down \$1.33 from two weeks ago. There was very limited featuring of this commodity category, only appearing in 64 ads, compared to 2,033 ads two weeks ago. Organic half-gallon milk, at \$3.56, is down 3 cents from two weeks ago. The organic-conventional half-gallon price spread is \$2.68, compared to \$1.38 two weeks ago. The spread is the highest this year.



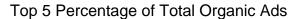
^{1 --} Dairy Market News surveys nearly100 retailers, comprising over 14,000 individual stores, with online weekly advertised features.

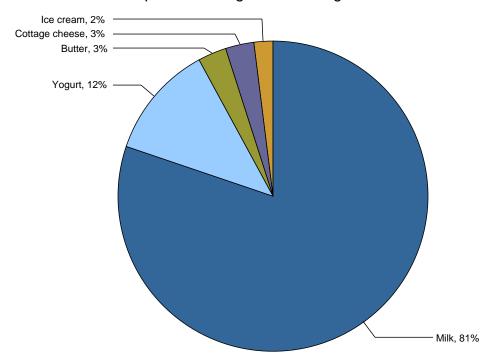
^{2 --} Date range reflects two-week period, however only one data collection per retailer is made during the period.





Top 5 Percentage of Total Conventional Ads







NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

			THIS P	ERIOD	TWO WE	EKS AGO	LAST YEAR		
Commodity	Туре	Pack Size	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	
Butter		1 #	5066	2.53	2139	3.04	5887	2.57	
Cheese	Natural Varieties	8 oz block	6161	2.39	5565	2.44	6404	2.26	
Cheese	Natural Varieties	1 # block	870	3.95	1829	4.19	1653	3.95	
Cheese	Natural Varieties	2 # block	1201	5.88	1494	6.60	3299	6.51	
Cheese	Natural Varieties	8 oz shred	10358	2.38	8423	2.27	8668	2.25	
Cheese	Natural Varieties	1 # shred	230	3.10	263	4.38	863	3.97	
Cottage cheese		16 oz	3325	1.75	3050	1.96	1482	2.03	
Cream cheese		8 oz	4638	1.60	3805	1.66	5003	1.55	
Flavored milk	All fat tests	half gallon	128	1.99	752	2.10	498	1.62	
Flavored milk	All fat tests	gallon	116	3.99	539	4.33	207	3.12	
Ice cream		48-64oz	13261	3.28	11778	3.02	17784	3.22	
Milk	All fat tests	half gallon	64	.88	2033	2.21	1964	2.36	
Milk	All fat tests	gallon	1099	2.95	1221	2.73	3680	2.88	
Sour cream		16 oz	6802	1.59	5371	1.68	5680	1.59	
Yogurt	Greek	4-6 oz	10284	1.00	9184	.98	9965	.99	
Yogurt	Greek	32 oz	459	4.05	1126	3.78	1331	4.61	
Yogurt	Yogurt	4-6 oz	6333	.50	7279	.48	6426	.55	
Yogurt	Yogurt	32 oz	2030	2.18	1519	2.35	764	2.30	

REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

			NO	RTHEAST	U.S.	so	UTHEAST	U.S.	MIDWEST U.S.		
Commodity	Туре	Pack Size	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1#	1.99-3.69	1475	2.76	1.79-3.91	2768	2.50	2.49-2.50	423	2.49
Cheese	Natural Varieties	8 oz block	1.50-3.49	2028	2.54	2.00-3.00	1801	2.52	1.50-3.49	1009	2.05
Cheese	Natural Varieties	1 # block	2.02-4.99	351	3.19	3.34	70	3.34			
Cheese	Natural Varieties	2 # block				6.48-6.99	326	6.67			
Cheese	Natural Varieties	8 oz shred	1.50-3.00	2243	2.45	2.00-3.00	1585	2.43	1.50-2.99	2033	2.06
Cheese	Natural Varieties	1 # shred				3.34	70	3.34			
Cottage cheese		16 oz	1.98-2.99	1419	2.25	1.00-2.00	1040	1.51	1.00	89	1.00
Cream cheese		8 oz	1.25-2.50	1571	1.83	0.89-2.00	1654	1.31	1.48-2.50	989	1.76
Flavored milk	All fat tests	half gallon	1.99	128	1.99						
Ice cream		48-64oz	1.99-4.99	3221	3.00	2.50-4.99	3553	3.59	2.48-4.99	1939	3.11
Milk	All fat tests	gallon	2.99-3.97	162	3.64	2.97-2.99	432	2.98	1.49-2.50	161	2.10
Sour cream		16 oz	1.29-2.00	2619	1.72	1.34-2.50	1889	1.53	1.00-2.00	1076	1.34
Yogurt	Greek	4-6 oz	0.88-1.09	2480	.99	1.00	2882	1.00	1.00	1849	1.00
Yogurt	Greek	32 oz	3.69-4.49	361	4.06				3.99	98	3.99
Yogurt	Yogurt	4-6 oz	0.44-0.65	2095	.54	0.40-0.60	1502	.46	0.33-0.65	1059	.46
Yogurt	Yogurt	32 oz	1.99-2.99	721	2.40	1.98-2.48	548	2.09	2.00	187	2.00



			sou	TH CENTR	AL U.S.	SOUTHWEST U.S.			NORTHWEST U.S.			
Commodity	Туре	Pack Size	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	
Butter		1#	1.99	202	1.99				1.88-2.00	198	1.93	
Cheese	Natural Varieties	8 oz block	1.67-3.00	451	2.12	1.98-2.50	792	2.27	2.29	80	2.29	
Cheese	Natural Varieties	1 # block				4.99	167	4.99	2.99-4.99	282	4.42	
Cheese	Natural Varieties	2 # block	6.99	202	6.99	4.99-7.99	257	6.94	3.99-4.29	416	4.08	
Cheese	Natural Varieties	8 oz shred	1.67-3.00	982	2.03	1.98-3.00	2391	2.59	2.29-3.99	1124	2.59	
Cheese	Natural Varieties	1 # shred							2.99	160	2.99	
Cottage cheese		16 oz	1.00-2.00	578	1.35	1.00	119	1.00	1.00	80	1.00	
Cream cheese		8 oz	1.50-2.00	344	1.58				1.50	80	1.50	
Flavored milk	All fat tests	gallon				3.99	116	3.99				
Ice cream		48-64oz	2.50-5.49	1378	3.64	2.00-3.99	2176	3.21	2.50-3.50	994	3.12	
Milk	All fat tests	half gallon				0.88	64	.88				
Milk	All fat tests	gallon	3.00	87	3.00	2.89-2.99	257	2.95				
Sour cream		16 oz	1.79-1.99	187	1.90	1.00-1.99	581	1.55	1.39-1.99	450	1.59	
Yogurt	Greek	4-6 oz	1.00-1.25	1106	1.02	1.00	1185	1.00	1.00	782	1.00	
Yogurt	Yogurt	4-6 oz	0.33-0.50	457	.48	0.50	792	.50	0.50	428	.50	
Yogurt	Yogurt	32 oz	2.00-2.29	218	2.16	2.00	276	2.00	2.00	80	2.00	

NATIONAL -- ORGANIC DAIRY PRODUCTS

			THIS P	ERIOD	TWO WE	EKS AGO	LAST YEAR		
Commodity	Туре	Pack Size	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	
Butter		1#	167	4.99	505	4.02			
Cottage cheese		16 oz	165	3.99			29	3.99	
Cream cheese		8 oz					56	2.49	
Ice cream		48-64oz	143	5.99	143	5.99			
Milk	All fat tests	half gallon	2420	3.56	1078	3.59	3037	3.38	
Milk	All fat tests	gallon	945	6.02	345	5.39			
Milk	All fat tests	8 oz UHT	1487	1.00	574	1.05	43	1.00	
Yogurt	Greek	4-6 oz	317	1.00			232	1.00	
Yogurt	Yogurt	4-6 oz	202	1.00	470	.66	507	.74	
Yogurt	Yogurt	32 oz	176	3.00	364	3.23	29	2.79	

REGIONAL -- ORGANIC DAIRY PRODUCTS



National Dairy Retail Report Vol 80 - No. 20 Thursday, May 16, 2013 - Page 5

			NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
Commodity	Туре	Pack Size	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	4.99	167	4.99						
Cottage cheese		16 oz							3.99	165	3.99
Milk	All fat tests	half gallon	3.32-4.69	733	3.71	3.69	58	3.69	3.79	85	3.79
Milk	All fat tests	gallon							5.99	450	5.99
Milk	All fat tests	8 oz UHT				1.00	363	1.00	1.00	450	1.00
Yogurt	Greek	4-6 oz	1.00	122	1.00	1.00	195	1.00			
Yogurt	Yogurt	32 oz							3.00	176	3.00

Commodity	Туре		SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
		Pack Size	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Ice cream		48-64oz				5.99	143	5.99			
Milk	All fat tests	half gallon	2.79-3.49	425	3.20	3.49-3.99	623	3.77	2.79-3.59	496	3.34
Milk	All fat tests	gallon	5.49	100	5.49	5.99-6.29	395	6.20			
Milk	All fat tests	8 oz UHT	1.00	376	1.00	1.00	218	1.00	1.00	80	1.00
Yogurt	Yogurt	4-6 oz							1.00	202	1.00

Notice: Effective with Report 12, 2013, the tables breaking out information by national and store brands are no longer available.

REGIONAL DEFINITIONS

As used in this report, regions include the following states:

NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode

Island and Vermont

SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia MIDWEST U.S. lowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin

SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas

SOUTHWEST U.S. Arizona, California, Nevada and Utah

NORTHWEST U.S. Idaho, Montana, Oregon, Washington, and Wyoming

NATIONAL Continental United States